

## Ford Fusion: Motor Trend's 'Car of the Year'

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- The 2010 Ford Fusion is *MOTOR TREND* magazine's pick for its prestigious Car of the Year® award
- The Fusion bested a field of 23 contenders - including the Toyota Camry, Honda Accord, BMW 7 Series and Mercedes-Benz E-Class - to win the prominent award
- Fusion is now among America's top 10-selling vehicles and the No. 1-selling domestic car
- Ford Fusion is America's most fuel-efficient midsize sedan for both hybrid and conventional gasoline models. The Fusion Hybrid with an EPA estimated 41 mpg rating in the city and 36 mpg on the highway tops the Toyota Camry hybrid by 8 mpg in the city and 2 mpg on the highway, while the four-cylinder Fusion with best-in-class highway fuel economy at 34 mpg tops the Toyota Camry four-cylinder by 2 mpg

The Ford Fusion - America's most fuel-efficient midsize sedan - today was named MOTOR TREND's 2010 Car of the Year®. The award comes hot on the heels of Fusion setting record-breaking sales for 2009.

"Ford has proven its resilience in these tough times by delivering to market a car with broad appeal to a broad range of consumers," said Angus MacKenzie, MOTOR TREND editor-in-chief. "The Fusion range has matured into a competitive roster of midsize sedans, able to compete with sales juggernauts such as the Toyota Camry and Honda Accord. It is no surprise the Fusion now ranks in the top 10 best-selling cars in America."

The prestigious award from MOTOR TREND comes at a time when Fusion sales are already at an all-time high, further positioning the vehicle as a formidable contender in the competitive midsize sedan market.

"The MOTOR TREND Car of the Year award is another testament of our commitment to delivering a world-class car lineup," said Derrick Kuzak, group vice president, Ford Global Product Development, who accepted the golden calipers on behalf of the Ford team. "Whether it is the best-in-class fuel economy or quality unsurpassed by Toyota or Honda, the Fusion and Fusion Hybrid are clear evidence that Ford is serious about our car lineup."

To win the coveted Car of the Year award, Fusion outperformed the competition - including the BMW 7 Series and Mercedes-Benz E-Class sedan - in six new categories: design achievement, engineering excellence, intended function,

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efficiency, safety and value.

"The Fusion brought a vast assortment of choice that has the potential to appeal to every type of driver, from the eco-conscious to the sport-minded," said MacKenzie. "The Fusion's combination of comfort, fuel efficiency, assortment and technology made it a clear winner among our panel of judges."

The 2010 Fusion and Fusion Hybrid are the most fuel-efficient sedans in America. The new models offer more power; class-exclusive technologies, such as Blind Spot Information System (BLIS®) and Ford SYNC®; and more total passenger and luggage capacity than the Toyota Camry.

The Fusion lineup expanded in the 2010 model year to include all-new Hybrid and Sport models and a new selection of gas-powered engines - all paired with six-speed transmissions - that deliver even more horsepower and better fuel economy.

### **Fusion: A hit from the start**

The Ford Fusion has been generating excitement among journalists and consumers alike since the nameplate first launched in the fall of 2005. In fact, the introductory model - which marked Ford's re-entry into the midsize sedan market - was a finalist for MOTOR TREND's 2006 Car of the Year award.

Since then, Fusion's popularity has continued to soar - and so have sales. Fusion set a sales record in April - the first full month of sales for the redesigned 2010 model and the new Fusion Hybrid - and overall sales are already at an all-time high for 2009.

With its quality unsurpassed by Toyota or Honda, best-in-class fuel economy, class-exclusive technologies and significant residual value improvement, the 2010 Ford Fusion is clearly delivering the key attributes that midsize sedan buyers want.

"Even at a time when industry-wide sales are down 26 percent, Fusion sales continue to grow," said Ford Sales Analyst George Pipas.

The new Fusion Hybrid model has played an important role in Fusion's success. The vehicle delivers an EPA estimated 41 mpg rating in the city and 36 mpg on the highway, topping the Toyota Camry hybrid by 8 mpg in the city and 2 mpg on the highway. It also offers innovative new technology - SmartGauge(TM) with EcoGuide - that coaches hybrid drivers to maximize fuel efficiency.

According to Fusion Marketing Manager Jonathan Richards, car buyers are so passionate about Fusion that they are choosing to buy the high series models - Hybrid, SEL and Sport.

"Data show that high series models account for 50 percent of sales," he said. "Customers are also embracing technology offerings like voice-activated navigation, SYNC and Sony® Audio."

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Richards says the introduction of a Sport model is also drawing praise from Fusion customers, as is the new six-speed gearbox with SelectShift(TM) transmission.

### **About Ford Motor Company**

*Ford Motor Company (E [1]), a global automotive industry leader based in Dearborn, Mich., manufactures or distributes automobiles across six continents. With about 200,000 employees and about 90 plants worldwide, the company's automotive brands include Ford, Lincoln, Mercury and Volvo. The company provides financial services through Ford Motor Credit Company. For more information regarding Ford's products, please visit [www.ford.com](http://www.ford.com) [2].*

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